

Australian Unity Acquisition Offer

"Six Weeks Free" Offer - 5th September – 13th November 2022

Offer: Six weeks free on combined, hospital and extras policies

Offer period

- Start Date: 5th September 2022
- End Date: 13th November 2022

Eligibility Criteria

- 1. Purchase Australian Unity hospital and extras cover;
- 2. Through either the Australian Unity call centre; via the Australian Unity website, Australian Unity Partnerships (phone and online portals) or via an aggregator or comparator call centres/websites;
- 3. Join between 5 September and 13 November 2022 where the policies purchased have a commencement date between 5 September and 13 November 2022.
- 4. are new members on new memberships who have not previously held Australian Unity health insurance within 90 days of joining.
- 5. complete <u>60 days of continuous paid membership</u> (within the first 60 days of membership) before being eligible for 6 weeks free.
- 6. member must be financial and not arrears or suspended for a period during the first 60 days of membership to receive the 6 weeks free

Note: If a customer is in arrears or suspends their policy in their first 60 days of membership, they will no longer be eligible for the 6 weeks free. Please advise customers to ensure their payments are up to date in their first 60 days in order to remain eligible.

Note: This offer is not available:

- to members who have held health cover with Australian Unity in the 90 days prior to when they purchase hospital and/or extras cover as part of this promotion;
- to new members who purchase extras only cover, hospital only cover or Overseas Visitors Cover;
- to Australian Unity staff; or
- in conjunction with any other retail offer or promotion being run by Australian Unity at the same time.

Fulfilment

Six Weeks Free

- Customers need to meet all eligibility criteria as outlined above
- Customers need to complete **60 days of continuous paid Australian Unity membership** before the six weeks offer will be applied to the new member's policy.
- The six weeks free offer is applied to each policy by advancing the date its paid up to, ie moving it forward six weeks.
- The offer will then be applied within 30 days of completing the 60 days of paid membership due to data and processing time. It won't be applied on the 60th or 61st day. It could take **up to 90 days** since joining for the weeks free to be applied, provided the member has maintained payment during that time. Please ensure you clearly communicate this to customers.

Terms and Conditions – Six Weeks Free

The text below will be on: www.australianunity.com.au/tcs

Get 6 (six) weeks free when you join hospital and extras (5 Sep - 13 Nov 2022)

- 1. This offer only applies
 - a. to people who purchase Australian Unity hospital and extras cover;
 - b. through either the Australian Unity call centre; via the Australian Unity website, Australian Unity Partnerships (phone and online portals) or via an aggregator or comparator call centres/websites;
 - c. between 5 September and 13 November 2022 where the policies purchased have a commencement date between 5 September and 13 November 2022.
- 2. After complying with paragraph 1 above, and subject to paragraph 3 and 5 below, the policy holder may receive one x 6 (six) weeks free on their hospital and extras cover (either a combined product or a hospital product and an extras product). Limit of one 6 weeks free offer per membership.
- 3. Offer only available to new members on new memberships, who have not previously held Australian Unity health insurance within 90 days of joining.
- 4. This promotion is not available:
 - a. to members who take out hospital only cover, extras only cover, Overseas Visitors Cover or Overseas Visitors Cover plus extras cover;
 - b. to Australian Unity staff.
- 5. The 6 weeks free will be applied to the membership after the policy holder has held hospital and extras cover for a minimum period of 60 continuous days and the policy is paid up to date:
 - a. The 6 weeks free will not be applied on any policies that are in arrears or that are suspended for a period during the first 60 days of membership.
 - b. The 6 weeks free offer is applied to your policy by advancing the date you are paid up to, i.e. moving it forward 6 weeks. The 6 weeks free will be applied to policies within 30 days after completing 60 continuous days of paid membership to allow for data and processing time.
- 6. This offer is not available in conjunction with any other retail offer or promotion being run by Australian Unity at the same time, except where those retail offers or promotions are clearly expressed or communicated by Australian Unity to constitute or form part of a single offer.
- 7. Those who join via a partnership relationship are eligible for the discount and the weeks free offer
- 8. Dependants who come off their parent's policy and take out hospital & extras cover or a combination cover within 90 days will not be eligible for this offer. However, they will be eligible for a separate offer if they join within 30 days, refer to the details <u>here</u>.
- 9. This offer can be withdrawn at any time by Australian Unity. Australian Unity reserves the right to change these offer conditions at any time without notice, and to apply the updated offer conditions to any policies purchased after the time when the conditions were updated.
- 10. Australian Unity may request further information from any purchaser at its discretion in order to determine whether the purchaser is eligible for this promotion.

Australian Unity Acquisition Offer "No 2 month or Optical waiting periods" Offer July-Nov 2022

What is happening?

From Monday 4th July 2022 until Sunday 13th November 2022, we will be running a promotion for new members who take out hospital and extras, as well as combination policies. This offer is available through all our channels, including our Aggregator channel.

Throughout the year we will share any additional promotional offers which will run as an overlay to this offer.

The Offer

- New members joining on combined hospital and extras policies can enjoy no 2 month or optical waiting period on extras so they can start claiming straight away
 - Start Date: 4th July 2022
 - End Date: 13th Nov 2022
- Unless specified, all other waiting periods for all products still apply

Eligibility Criteria

- 7. Purchase Australian Unity hospital and extras cover
- 8. Through either the Australian Unity call centre; via the Australian Unity website, Australian Unity Partnerships (phone and online portals) or via an aggregator or comparator call centres/websites
- Join between 4th July and 13th November 2022 where the policies purchased have a commencement date between 4th July and 13th November 2022
- 10. are new members on new memberships who have not previously held Australian Unity health insurance within 6 months of joining

Note: This offer is not available:

- to members who have held health cover with Australian Unity in the six months prior to when they purchase hospital and/or extras cover as part of this promotion,
- to new members who purchase extras only cover, hospital only cover or Overseas Visitors Cover,
- to Australian Unity staff; or
- in conjunction with any other retail offer or promotion being run by Australian Unity at the same time.

Terms and Conditions: No 2 month or optical waiting periods on extras

- 1. This promotion is only available:
 - a. to members who purchase Australian Unity Hospital & extras cover;
 - b. through either the Australian Unity call centre/website, or aggregator or comparator call centre/website;
 - c. between 4 July and 13 November 2022, where the policies purchased have a commencement date between 4 July and 13 November 2022;
 - d. to new members on new memberships who have not previously held Australian Unity health insurance within 6 months of joining (see further condition 2 below)
- 2. This promotion is not available:
 - 1. to new members who purchase hospital only cover; extras only cover; Overseas Visitors Cover or Overseas Visitors Cover plus extras cover;
 - 2. to Australian Unity staff; or
 - 3. in conjunction with any other retail offer or promotion being run by Australian Unity at the same time except where those retail offers, or promotions are clearly expressed or communicated by Australian Unity to constitute or form part of a single offer.

- 3. After satisfying condition 1 and 2 above, Australian Unity will waive 6-month optical extras waiting periods and all 2month extras waiting periods required to be served under extras covers which have been purchased as part of this promotion. Unless specified by Australian Unity, all other waiting periods for all products still apply.
- 4. If you are transferring from another fund, we'll take into consideration the amount you've claimed in 2022 under your previous cover when we calculate your yearly limit for equivalent services under your new cover.
- 5. This promotion can be withdrawn at any time by Australian Unity. Australian Unity reserves the right to change these offer conditions at any time without notice, and to apply the updated offer conditions to any policies purchased after the time when the conditions were updated.
- 6. Australian Unity may request further information from any purchaser at its discretion in order to determine whether the purchaser is eligible for this promotion.

Web Terms and Conditions - on www.australianunity.com.au/tcs from Monday 4th July

Aggregator Gift Card Acquisition Offer 5th September – 13th November 2022

Terms and Conditions – Aggregator \$250 Gift Card campaign 5 Sep to 13 Nov 2022

Get up to a \$250 gift card when you an eligible Australian Unity policy via an Aggregator (5 Sep – 13 Nov 2022)

- 1. This offer only applies
 - a. to people who purchase specifically Australian Unity Value Hospital stand-alone, Value Hospital with an extras product, or Top Choice combination (any excess variations);
 - b. through aggregator or comparator call centres/websites;
 - c. between 5 September and 13 November 2022, and have a commencement date between 5 September and 13 November 2022 (or later for specific iSelect (WeSelect) and Health Insurance Comparison (HealthSpotter/ColdRock) campaign customers, see paragraph 11).
- 2. After complying with paragraph 1 above, and subject to paragraph 3 and 5 below, the policy holder may receive one gift card \$250 gift card for couple/family policies; \$125 gift card for single policies. Limit of one gift card per membership.
- 3. Offer only available to new members on new memberships on eligible products, who have not previously held Australian Unity health insurance within six months of joining.
- 4. This promotion is not available:
 - a. to members who take out any other Australian Unity products, Overseas Visitors Cover or Overseas Visitors Cover plus extras cover;
 - b. to Australian Unity staff.
- 5. The gift card will be sent after the policy holder has held eligible cover for a minimum period of 90 continuous days and the policy is paid up to date:
 - a. The gift card will not be applied on any policies that are in arrears or that are suspended for a period during the first 90 days of membership.
 - b. Allow up to 30 days for a card to be sent after 90 days to allow for administration and processing.
- 6. This offer is not available in conjunction with any other retail offer or promotion being run by Australian Unity at the same time, except:
 - a. the concurrent 6 weeks free and 2 month and 6 months extras waiting period waiver offers; or
 - b. where those retail offers or promotions are clearly expressed or communicated by Australian Unity to constitute or form part of a single offer.
- 7. Dependants who come off their parent's policy and take out hospital & extras cover or a combination cover within 6 months will not be eligible for this offer. However, they will be eligible for a separate offer if they join direct via the Australian Unity call centre within 30 days, refer to the details <u>here</u>.
- 8. All Gift Cards are managed and sent by the Aggregator and will be delivered by post or electronically. Australian Unity will not be held responsible for providing the Gift Card or any damaged, undelivered, lost or stolen Gift Cards. The Aggregator will manage any requests, enquiries or complaints relating to the Gift Card. Gift Cards are subject to the terms and conditions that appear on the Gift Card letter/email.
- 9. This offer can be withdrawn at any time by Australian Unity. Australian Unity reserves the right to change these offer conditions at any time without notice, and to apply the updated offer conditions to any policies purchased after the time when the conditions were updated.
- 10. Australian Unity may request further information from any purchaser at its discretion in order to determine whether the purchaser is eligible for this promotion.
- 11. Customers joining via Health Insurance Comparison or iSelect via their outbound ColdRock Healthspotter or WeSelect campaigns will have an extended date range: sale date between 5 September and 13 November 2022 and a policy start date between 5 September and 27 November 2022.